

CONTRACT PACKAGES

| | Green Package <i>**must be listed on Airbnb**</i> | Blue Package | Black Diamond Package |
|--|---|---|--|
| Commission based on the average nightly rate calculated by formula. Menu items in addition to commission. | (Good for those managing their own rentals but need cleaning and maintenance) | (Offered to properties catering to self-cleaning guests who bring their own linens) | (Best if you want to ensure everything is taken care of) |
| Average nightly rate for «UNITNAME»: \$«AVGNTRYRATE» Commission: «COMMBLK»% | | | |
| Price range | | | |
| 650 | To | ∞ | 8% |
| 575 | To | 650 | 8% |
| 475 | To | 575 | 8% |
| 375 | To | 475 | 8% |
| 275 | To | 375 | 8% |
| 190 | To | 275 | 8% |
| 160 | To | 190 | 8% |
| 125 | To | 160 | 8% |
| 0 | To | 125 | 8% |
| Set up fee/annual renewal (to be drawn from first months rentals each contract year) | \$100/\$50 | \$200/\$50 | \$200/\$50 |
| Minimum qualification (this does not preclude you from staying in your unit on occasion during these periods) | n/a | Ski season inventory | Year-round inventory |
| 'A la carte' discounts available for those services not included in the package. See "The Menu". Package rates supersede The Menu. | No discount | No discount | 10% off |
| Listing Platform Interface (i.e. sync Airbnb/VRBO to reservation system) | \$5/month/interface | \$5/month/interface | \$5/month/interface |
| Reservations | With finders fee | ✓ | ✓ |
| Full page on our website | | | ✓ |
| WebRezPro Listing (unit specific advertising) | ✓ | ✓ | ✓ |
| Turnover Cleans (paid by guest) | ✓ | ✓ | ✓ |
| Service checks – billing starts after first 30 mins. | | 10% off | ✓ |
| Maintenance calls (first 30 minutes) Surcharge for emergencies not included. | | | ✓ |
| Linen service available – linens provided and offsite laundering for a fee | ✓ | ✓ | ✓ |
| Snow shoveling – small decks and entries only (15 minutes or less included a turnover clean) | ✓ | ✓ | ✓ |
| Hot tub maintenance | ✓ | ✓ | 5% off |
| Garbage Disposal | | | 5% off |
| Supply stocking fee | ✓ | ✓ | ✓ |
| Christmas Gift – CVG puts a gift under the tree for all reservations over Christmas Day | | | ✓ |

THE MENU

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|--|---|
| <p>Full Cleaning for Checkouts</p> <ul style="list-style-type: none"> • 1-bedroom • 2-bedroom • 3-bedroom or 2-bdrm lux • 4-bedroom or 3-bdrm lux • 5-bedroom or 4-bdrm lux • 6-bedroom or 5-bdrm lux • 7-bedroom <p><small>"LUX" refers to units with extra bathrooms, storeys, or rec rooms or in the walk-in village thereby making the clean longer.</small></p> <p>**Please note: this is purely an estimate and is based on cleaning excluding laundry with up to 2 standard beds per room. Each property quoted individually.**</p> | <p align="center">Minimum \$100</p> <p align="center">\$100</p> <p align="center">\$125</p> <p align="center">\$185</p> <p align="center">\$235</p> <p align="center">\$275</p> <p align="center">\$300</p> <p align="center">\$350</p> |
| Standard cleaning – residential customers or non-contract cleaning. Deep cleaning. | Minimum \$100 - \$45 per hour |
| Welcome baskets – may include a bottle of wine, coffee, sample soaps or shampoos for those that forget. | \$5-20 |
| Service checks – i.e. to meet a repairman or follow up on self-cleaning renters | \$45 per visit - \$45/per hour after first 30 min. \$225 per summer for insurance if not renting |
| Emergency or special trip surcharge | \$45 daytime - \$83 night |
| Walk-in village surcharge (when there is snow) | \$20 |
| Cancellations less than 48 hours | \$45 or cost of service whichever is less |
| On-call fee – phone contact for guests plus any billing for work as a result of phone calls rec'd | \$25 per day + hourly work |
| <p>Linen service</p> <p>Laundering – Dbl/Twin</p> <p>Laundering Triple sheeting – Dbl/Twin</p> <p>Standard rental per month – Dbl/Twin</p> <p>Triple sheeting rental per month – Dbl/Twin</p> <p><small>**Per bed" includes sheets and 1 or 2 pillowcases/towel sets (bath, hand, cloth) depending on bed size. Ask for a complete price list for individually priced items.</small></p> | <p>ONLY AVAIL. IF WE CLEAN THE UNIT.</p> <p>\$11/\$7</p> <p>\$12.60/\$8.60</p> <p>\$14.50/\$8.75 per month</p> <p>\$18.50/\$11.25 per month</p> <p><small>(This is a rough guideline. Quote provided.)</small></p> |
| Shoveling | \$45 per hour |
| Stocking supplies for your chalet (you pay the bill for the supplies in addition to stocking). Not including applicable surcharges. | \$45 per visit |
| Handyman work – minor repairs, painting etc. (no travel fees unless special trips are made for supplies in town) | \$60 per hour or as a disbursement for outside services rendered. |
| Repair work contracted to a tradesperson is at the rate charged for the work. We will seek preferred rates wherever possible. No mark-ups. Service checks and/or surcharges may apply. | As applicable |
| Hot tub maintenance – fresh fill including balance | \$85 |
| Hot tub maintenance – standard balance, chemicals included | \$45 |
| Garbage/Recycle disposal Dump runs with larger items | \$925/year for turnover garbage service not incl. in strata \$45 per hour plus disposal costs |
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